



Wenta

CELEBRATING
YEARS
30
1983-2013



Anniversary Publication &
2012/2013 Annual Review




Wenta
The Wenta
Business Centre

*In April 2013 Wenta purchased it's
5th business centre and opened
'The Wenta Business Centre - Enfield'*

In our last annual review we were looking forward with optimism to a bright future and continued growth and 2012 – 2013 certainly didn't disappoint. In just one year we received a visit from Royalty, opened our fifth business centre and proudly celebrated our 30th Anniversary in style.

Read on to find out what the team have been up to and Wenta's exciting plans for the year ahead.

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Dawn Whiteley Chief Executive of the National Enterprise Network speaking at Wenta's 30th Anniversary Conference

Chris Pichon
Chairman



Chairman's Report

After 18 wonderful years as Chief Executive of this great organisation, this is my first Annual Report as Chairman. 2012/13 was a very special year for me personally as we achieved so many memorable milestones, which when I started I could only have dreamed about. I always considered it a privilege to be given the responsibility of running Wenta and I'd like to thank my fellow Directors, past and present, and staff colleagues for all their support over the years. I would also like to acknowledge the members of our newly created Advisory boards who are supporting each of our new divisions.

Just prior to the 2012/2013 financial year beginning perhaps one of the most memorable events was her Majesty the Queen's Diamond Jubilee, when the **btc** in Stevenage was selected for a Royal visit as part of Her Majesty's tour of Hertfordshire. As we know the visit was cancelled at the last minute due to HRH Prince Philip's illness, but some of my colleagues were invited to meet the Queen at a reception at Hatfield House and I was invited to the luncheon hosted by Lord Salisbury. Truly a day none of us will ever forget. But then we were able to secure a visit to the **btc** by HRH Prince Philip in October and again it proved to be another unforgettable day, where Wenta could showcase our My Incubator success and Stevenage Borough Council could proudly showcase their wonderful **btc** facility.

My decision to retire as Chief Executive was made in 2012 and we spent much time planning for the divisional changes which we announced at our 30th Anniversary Conference held in September at Knebworth House. We chose the conference theme 'The Future is Today' and invited more than 120 special guests to listen to inspirational presentations from Futurist Stuart Smith and Social Media Expert Andrew Davis. We also launched our new My Incubator Ventures (Ltd) platform, which for me is probably the most exciting project I have ever been involved with at Wenta. This new on-line platform for the delivery of advice and support to start-ups and new businesses has the potential to change forever the way this support is delivered and Peter, Greg and the team are today working hard to achieve this potential.



"His Royal Highness was delighted to see students so enthusiastically engaged in the Beacon Events programme under the direction of Ms. Sharon Gaffney. He also much enjoyed hearing about the innovative ideas behind the ventures on display in 'My Incubator' and hearing Greg Thomas about the excellent range of support on offer to help those embryonic enterprises grow. Such a wide ranging programme takes much painstaking preparation and co-ordination, and Prince Philip is most grateful to all those responsible for the arrangements."

Brigadier Archie Miller-Bakewell,
Equerry to HRH Duke of Edinburgh



Our 30th Anniversary was celebrated with our staff and Directors, past and present, at a specially hosted dinner held at the Hunton Park Hotel. The evening for me represented all that is exceptional about Wenta. We celebrated our 30 years of achievements in style, but for me it was the sheer exuberance and enthusiasm of so many old and new members of staff that gave me the most satisfaction. From the humble beginnings of a small office in Clarendon Road 30 years ago, Wenta today employs more than 60 staff members, including self employed advisors and trainers, and our future is certainly secure in their hands. My thanks to Abi and her marketing team who worked tirelessly to ensure both events were so successful, and to our sponsors acknowledged later in the annual review.

Earlier in the year Wenta achieved another milestone with the purchase of another business centre in Enfield, adding substantially to our property portfolio and opening up further opportunities in East Herts and North London. Over recent years we have been working on so many property opportunities that it was as much a relief to secure this property deal. My thanks to everyone particularly Spencer Tagg and Simon Arbon for their contributions in securing this centre, and to all members of the property team who have worked tirelessly in an ever more competitive market.

Our financial results in my final year proved to be the best Wenta has ever achieved and much of this success must go to Peter and all the Advisory Team for their outstanding contributions with the delivery of the New Enterprise Allowance/Regional Growth Fund/and ERDF 'Low Carbon' contracts.

Financial success is one thing but it is the sheer numbers of successful start-ups and their survivability that is the real core of our success. To achieve more than 100 new start-ups each month is an outstanding achievement. To be able to showcase Wenta as the leading creator of new jobs and growth across Hertfordshire and Bedfordshire is an outstanding achievement that we should all be rightly proud about.

During the year Wenta purchased goods and services to the value of £650,000 from businesses in our area. This represented over 70% of Wenta's expenditure further demonstrating our support to the local economy.

These achievements were recognised at our National Association, the National Enterprise Network's (NEN) annual conference, recently held at the British Library in London, where Wenta received the accolade of 'Local Enterprise Agency of the Year' for 2012/13. What a finale to a fabulous year.

So the future is today and it certainly looks bright for Wenta, with so many exciting projects and opportunities ahead. In my new role as Chairman of the Wenta Group, I will do all I can to support the team to achieve their financial and strategic goals. So now it's time to focus on the future and so let's just get on with it.

Chris Pichon
January 2014

Above Wenta's then Chairman Simon Arbon and Chris Pichon welcoming HRH The Duke of Edinburgh to the Business & Technology Centre, October 2012

Below Wenta receive the 'Local Enterprise Agency of the Year' at the 2013 NEN Awards



Peter Cabon
Executive Director



Advisory Programmes

2012/2013 built on the success of the contracts from the previous year, with the Advisory team growing in number to include over 20 active business mentors.

The DWP funded New Enterprise Allowance programme (NEA), went from strength to strength with the number of clients referred from Job Centre Plus rising each month to reach nearly 200 by July 2013. Nearly 2000 clients had completed a business plan since the start of our NEA delivery in August 2011. September 2013 saw our 1000th business start under the programme and the current survival rate at 6 months trading is around 75%.

Add to this the European Regional Development Fund (ERDF) business start-up programme, which created a further 160 businesses in the year under review. These clients all considered the potential environmental impact of their business idea at each stage of the planning process and each had access to grant funds for the purchase of low carbon equipment and advice.

Then there was the Regional Growth Fund support (RGF), for those businesses requiring funding for growth offering intensive support to get them investment ready. This created a further 100 business starts and even more jobs for local people.

All this adds up in terms of benefit to the local community and economy. Wenta is now seeing nearly 250 new clients and starting 100 new businesses every month.

Our British Bankers Association (BBA) led mentoring scheme supported existing businesses to develop growth strategies and the My Incubator space at 6 locations, provided a home for around 100 start-up businesses at any one time.

Enterprise Clubs, outreach and specialist surgeries completed the full package of support and advice offered to pre-start, start-up and early stage businesses across Hertfordshire, Bedfordshire and beyond.

In what has been a very uncertain economy, this is a level of business support that is second to none.

Ambitious plans are afoot with a further increase in NEA provision, expansion via the new MIV online advice portal and new projects for business support across Hertfordshire, Bedfordshire and Buckinghamshire. 2013/2014 is set to be every bit as successful as 2012/2013 and that means more sustainable business starts and jobs created than ever before. For potential new entrepreneurs, there is probably nowhere better than the Home Counties to start their business and that is down to the support of our stakeholders, funders and partners.

The ERDF business start-up programme has created **160** businesses

Client satisfaction **96%**

An average of **100** new businesses were set up each month with the help of Wenta

Over **75%** of these businesses are still trading 1 year on

Over **2000** new clients accessed our advisory programmes during the year

Peter Branch

Peter Branch came to Wenta in June 2013 for some support in becoming a self-employed photographer and worked with Wenta Business Advisor, Liza Armstrong, to develop a strong and sustainable business plan. Peter said, *"Before coming to Wenta I was contemplating leaving my full time job as a Systems Engineer but, at the same time, I was afraid to step out into the unknown world of self-employment. Wenta were of excellent assistance and pointed me in the right direction, helping me to get my business off the ground. My Business Advisor made me aware of things that I had never before considered."* With all this help from Wenta, Peter Branch proudly launched 'Peter B Photos' in September 2013.

In November 2013, Peter was selected to be the official photographer of the National Enterprise Network (NEN) Conference that took place at the British Library, London, after being put forward by Wenta. This annual conference is held by the NEN, the membership body for enterprise support organisations in England of which Wenta are long-term members, to celebrate the ongoing focus, dedication and success of their members. Commenting on Peter's selection, Donna Rickaby, the Membership Manager of the NEN said, *"The brief we sent out was extremely specific and many responses were generic and untimely. Peter stood out with his slick, professional approach and I knew immediately that he matched our criteria perfectly."*



Wenta Business Advisor, Liza Armstrong, said, *"It was clear to me at our first meeting, when Peter showed me his portfolio, that he was a very talented photographer but I was soon just as impressed by his attitude to business. Peter has the energy and determination to be successful and is a pleasure to work with, always open and responsive to my guidance. As an Advisor it's always rewarding to see clients progress. We're delighted that Peter's talents have been recognised by the NEN."*

Peter said, *"I am so grateful for Wenta's support throughout the process of starting up my business. I felt very proud & excited about being chosen as Photographer for the NEN Conference. The day was a great success - not only did I thoroughly enjoy it but I'm hoping that it will lead to bigger & better things"*.

For more information on Peter Branch visit www.peterbphotos.com

Case Study



Sarah Mullens, Wenta's 1000th business start under the NEA programme with her advisor Mike Williams





Business Incubation

Our six My Incubator venues across Hertfordshire and Bedfordshire now provide the physical space for our Advisory team and are home to around 100 new start-up businesses at any one time. The intensive support provided by our business incubation is designed for those start-ups with real growth potential and currently achieves a 12 month survival rate of 96%.

In early 2013, Hertford Regional College expressed ambitious plans for re-developing their Ware campus. As part of these plans, it was announced that My Incubator Ware will be located in a brand new building in 2015, offering a much more prominent position within the college. In the interim, whilst construction work is underway, the incubator has been temporarily re-located within the main college building where it offers a slightly larger space than its previous location. As the first incubator to be located onsite of a further education college, our partnership with Hertford Regional College remains a fundamental element of our My Incubator growth strategy.

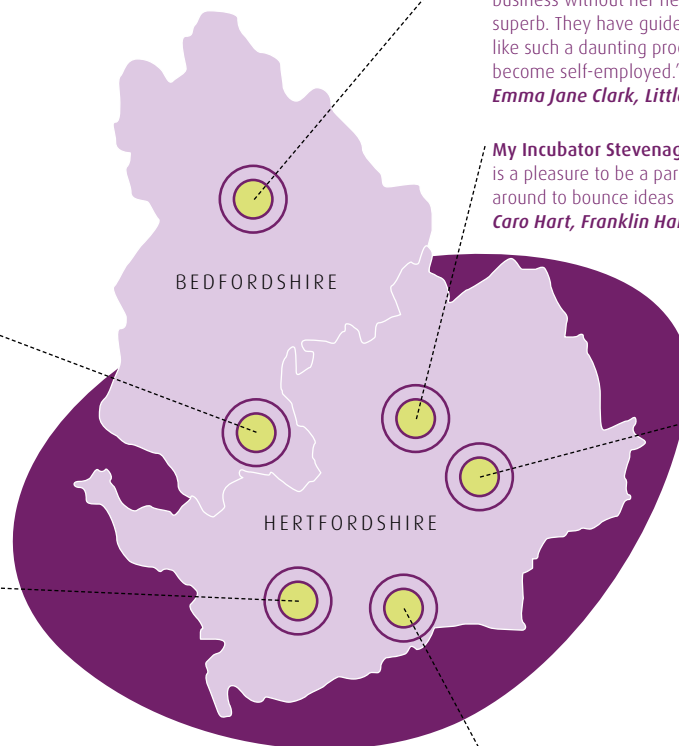
Alongside these growth plans for the physical space element of My Incubator, we have increased our number of partnerships with local organisations and now run a number of additional free specialist surgeries through newly formed relationships with Gelbergs Solicitors (Employment Law surgery at My Incubator, Ware), Woodfines Solicitors (Legal surgery at My Incubator, Bedford), Nockolds Solicitors (Legal surgery at My Incubator, Ware) and Paul Eldred Chartered Accountants (Accountancy surgery at Ware). SA Law continue to run regular legal surgeries at Luton, Watford and Stevenage. Specialist Intellectual property advice sessions by Scott and York and SEO surgeries by Evevo are also held at Stevenage.

The Future of My Incubator

The next step for My Incubator is to develop the virtual business incubator, My Incubator Ventures, further. This unique, interactive website has introduced a flexible option for clients to speak to their business advisors online, complementing our current offering and giving clients greater choice on how they access our services.

My Incubator Luton "The facilities available at My Incubator have been fundamental to the early days of my company. When you are working on your own it is really great to be able to tell someone about a success you've had and know that they not only understand but are genuinely pleased for you."
Stephen James, TradeArc Services Ltd

My Incubator Watford "I was thrown in at the deep end and have had to learn as I have gone along but consulting the Business Advisor has been a great asset. I feel more structured now and can see a 'clearer' path ahead."
Clive Ross, Visaud Ltd, Events and Media company



My Incubator Bedford "My advisor at My Incubator, Bedford has been my rock! She gives such valuable advice and information. I couldn't have set up my business without her help. Wenta have been absolutely superb. They have guided me through what seemed like such a daunting process and made it easy to become self-employed."
Emma Jane Clark, Little Emz Fitness

My Incubator Stevenage "The My Incubator community is a pleasure to be a part of. It's great to have people around to bounce ideas off, both formally and informally."
Caro Hart, Franklin Hart Consultancy

My Incubator Ware "The support from the resident Business Advisor in Ware is incredibly useful and it's definitely enabling me to plan and forecast in a much more efficient way. I really appreciate being able to ask questions and receive updates, such as assistance with using social media, as I continue in my business development."
Stephanie Adams, Motivating Mum East Hertfordshire

My Incubator Potters Bar "The My Incubator facility at The Enterprise Centre, Potters Bar was fantastic. There were so many others in a similar position to me, it was great for developing connections and building business contacts. I really don't know where I'd be without Wenta."
Gerry Savage, 1st Note Education



Online Advice

2012/2013 was primarily focused on the creation and development of our 'next step in business support', our 'virtual business advice' platform, My Incubator Ventures (MIV). Building on the success of the award-winning My Incubator brand, 2013 saw us begin to design, develop and implement the new portal, a 'virtual' delivery gateway intended to not only provide the opportunity to engage those clients and partners who cannot access our physical space, but also to underpin the support that we provide to existing clients and programmes.

Being unaware of any other provision that offered face to face business support using Skype or webcam, in September 2013 we launched My Incubator Ventures as a unique service and one that is as effective as the one to one advice that we offer in our physical incubators and business centres, across Hertfordshire and Bedfordshire.

The past year has seen us encounter and overcome a broad range of issues in terms of both capacity and geography. MIV has the ability to deliver a sustainable income stream in a format that, our research suggests, will be a 'must have' requirement of future business support delivery.

Entry to this new platform is hosted on multiple domains such as wenta.co.uk, btcstevenage.co.uk, and myincubator.co.uk, as well as My Incubator Ventures. A number of local partners have confirmed their wish to pilot and link with the MIV portal, including Hertfordshire Libraries and Luton Borough Council, so extending the scope of our support and brand into new areas of expertise.

My Incubator Ventures ensures that entrepreneurs, whether pre-start, early stage or existing businesses, will receive the support that they need wherever they are in the UK. The format and branding has, so far, been attracting budding entrepreneurs from a range of industries.

The design and content of the MIV portal is being continually developed and tested to ensure that it is fully compliant to client/user needs in terms of functionality, accessibility and design.

Our future plans are to continue to grow and develop the MIV brand through the procurement of further sponsorship and partnership agreements with a range of both local and national organisations. MIV looks to particularly serve potential 'high growth' clients and those requiring specialist help in areas such as access to finance.

Our vision was to create a virtual environment that allows entrepreneurs and those seeking support to access the advice they need whilst at the same time create a community of start-up entrepreneurs that share common goals. We are well on our way to achieving this and extending the community that has been successfully created in the physical My Incubator space and through Wenta's support programmes.



Greg Thomas
Director



"This is an exciting opportunity to test out a new way of providing business advice and support to Luton businesses. It adds to the on-line offer that we already provide but with a bit more of a personal touch."

Laura Church
Head of Business and Consumer Services at Luton Borough Council

Sharon Gaffney
Head of Education and Training



Education & Training

Our busy department has had an explosion over the past year in all strands of the business, which has not only been challenging but also fantastic as it has been a very exciting year. It is a testimony to the team for all the hard work that they have completed in the year 2012/13.

Schools Programmes

Our schools programmes have expanded and in addition to our flagship Beacon Events, we are also working with entrepreneurial students to help them discover that self-employment could be an option for them. The skills and tools that we show these entrepreneurial students could enable a young person to run a small business of their own to help pay for University fees, run their own business once they have left school to support themselves or embark on self-employment as a career choice. Wenta's core offering has always been to help people start their own business and to now work with young people and offer them the same support and skills that will be with them throughout their working life, is a fantastic opportunity for these young people. We are very pleased that this is now part of our core offering and our plan for the next year is to continue to strengthen our valuable work in schools.

170 training courses delivered with **1824** delegates

Work Placement Opportunities

Wenta is continuing to support the constant battle of youth unemployment by helping businesses to engage with young people. In June 2013, we embarked on an event to bring young people and businesses together for the first time. The event, organised on behalf of Stevenage Borough Council and held at the **btc**, was put on in order to illustrate to local businesses the energy and skills a young person can bring to their organisation and to match young people to a variety of local vacancies.

On the day:

- **73 vacancies** were on offer from local businesses, including apprenticeships, paid placements and jobs
- **114 young people** engaged in the event
- **112 roles** were applied for

The day also invited young people to attend a series of workshops based around key advice and skills to improve their career prospect. These workshops included subjects such as CV writing, how to make a first class impression, how to present yourself online and winning interview skills.

Overall, the day was a great success and we hope to build on this success to encourage businesses to see the real value in employing young people into their business and what energy they can bring to an organisation.

Training

Our training programmes have also had a very successful year and have enabled us to grow the Education department significantly. As well as delivering our core training in our local centres we are also delivering training to Universities, Colleges, JCP, Councils, Local Authorities, Community Centres, Charities and a Human Rights Focus Group.

Our courses are great value for money and are delivered by experts in their field of work, these are heavily subsidised by Wenta helping to fulfil our overall social purpose.

286 CVs sent to companies

68 interviews arranged resulting in

21 placements

42 school events including a

Royal Visit with **1026** students taking part

Daymedia

"The 17+ scheme gives a young person the chance to make an impression in our company and hopefully stay with us in the future."

After attending an Enterprise Wednesday course at Hertfordshire University, Chris Day decided to take the leap into self-employment. Chris had endured a few years of employment after leaving university and the course, delivered by Sharon Gaffney, gave him the knowledge he needed to start his own business. As a result, he founded Daymedia, a web development company, in 2010. As his business rapidly expanded, Chris decided it was time to move to a commercial premise. After hearing about the **bt** through Wenta, he decided this was the ideal business location.

After starting with just one employee in his office, Chris' team soon doubled in size. Chris' newest recruit is Daniel Chenery, a web developer who he found through the 17+ project that Wenta recently piloted.

Daniel and two other young people were interviewed for the role but it was Daniel's tenacity and drive to break into the world of web development that made him a cut above the rest. Chris stated that Daniel went 'beyond his expectation' and despite his age, 'demonstrated a great range of technical skills.

"The 17+ scheme was an excellent remedy to our current situation. With our small team already managing a large workload, an additional batch of work from one of our clients meant we had to seek additional help with delivering the project. Not only will the scheme provide this, but it also gives a young person the chance to make an impression in our company and hopefully stay with us in the future."



Daniel has continued to impress Chris with his developing knowledge and skills. In October 2013, Daniel was involved in a charity event with Daymedia whereby the company stayed awake and working for 24 hours to develop a free website for the charity, Home Start.

Chris hopes his web development company will continue to thrive. He is currently being mentored by business mentor, David Ellinor, via Wenta's Mentoring Scheme. He is looking forward to Daymedia's team growing to between 8 and 10 people, enabling him in the future to take on sizeable projects for a web development SME.

To find out more about Daymedia, visit www.daymedia.co.uk

Case Study



Spencer Tagg
Managing Director



Business Centres

During the year preparations were being made to form a new company, namely Wenta Business Centres Ltd, a wholly owned subsidiary of the Wenta Group.

The company was set up to reflect the increasingly important role of business centre revenue to contribute and underpin the Wenta Group activities. Operating 5 business centres either owned or managed on behalf of other organisations, the division is responsible for generating almost £3 million revenue.

The purchase of the Enfield facility from The London Borough of Enfield, was not only one of the most significant events from a property point of view during the year, but was the first step into London and gives Wenta a base to launch a number of activities and services in the coming years.

The Wenta Business Centre network provides the physical environment to support three of the six My Incubators and even though Wenta Business Centres Ltd is a separate division set up to manage the existing business centres and drive the business forward to further develop the portfolio, the links with the business support activities remain as strong as ever. Several of the My Incubator clients have benefitted from the grow-on space provided and have gone on to move into a permanent office within the centres.

Business centre clients located or supported within our network generated over £120 million of turnover. In nearly every case employing local people and engaging with local suppliers, so each centre is a significant contributor to the local economy.

The emphasis is to provide high levels of customer service through the provision of reception, telephony and business grade internet services, together with realistically priced offices and workshops of varying sizes. During our most recent survey, over 97% of our clients were satisfied with the services provided by our centres. This has only been possible with a dedicated team of centre staff. The team also provide an environment conducive for business centre clients to trade with each other. In the survey, 44% of businesses had purchased goods or services from another business within the Wenta network.

Whilst the last year saw strong demand for small offices and workshops, with occupancy over 95% for the smaller spaces suitable for smaller businesses, the number of enquiries from business owners and freelancers to 'rent a desk' in a shared office environment has risen dramatically in 2013. Over the next 12 months Wenta Business Centres will be developing an offering to accommodate this growing demand, expanding our range of services even further.

The combined turnover of all of the business located or supported from its centres is

£120 million

48 businesses moved into our centres with 33 taking additional space within the centres, proving that Wenta not only supports start-up businesses, but also provides an environment which helps more established businesses grow

40% business centre clients have traded with other business centre clients

97% of clients satisfied with our centres services

5 business centres located in Watford, Potters Bar, Stevenage and Enfield totally over 145,000 sq ft of lettable space

Lawrence Dean Recruitment

*"The facilities within the **btc** are excellent. People are so helpful and, as a small business owner, it feels like you are part of a community. Everyone at the **btc** supports each other and genuinely wants their 'neighbours' to succeed."*

Lawrence Dean Recruitment Group specialises in the recruitment of both temporary and permanent staff in Hertfordshire within 6 key specialisms: Sales; Customer Service; Marketing; Human Resources; Finance and Administration. When Directors, Sarah Bennett and Kelly Notley, went along to the **btc**, Stevenage in November 2010, they decided it would be the ideal home for their business and straight away, the team took advantage of the facilities available. Having been based at the **btc** since the launch of their business, the Lawrence Dean Recruitment Group team will soon move to their third office within the centre to accommodate growth plans.

Sarah describes the **btc** as having "excellent facilities." She also said, "As a small business owner it feels like you are part of a community. Everyone at the **btc** supports each other and genuinely wants their 'neighbours' to succeed. The environment is great for our team - the Wenta staff are friendly, helpful and have a fantastic sense of humour! They have been with us every step of the way - from promotion to including us in networking events; they have always been on hand to help us out."

Lawrence Dean Recruitment Group has been established for 3 years and have been shortlisted for the Herts Business Awards 4 times. In 2011 they won 'The Most Promising New Business' award at the Inspiring Hertfordshire Award Ceremony. In November 2013, the team were awarded 'Small Business of the Year' at the Herts Business Awards, which they are extremely proud of.



Describing their future aspirations, Sarah said, "We are constantly growing and have exciting plans to expand further over the next few years. My business partner Kelly and I often joke that we have been sprinting for the last 3 years and if our plans for the next 3 years go accordingly, I think we may need to invest in some new trainers!"

3 years on, Sarah is still overwhelmed by the support of her clients. She said, "I still get a feeling of overpowering pride when someone comes to us through recommendation. Although it happens often, it still blows my mind as 3 years ago Lawrence Dean Recruitment Group didn't exist."

For more information on Lawrence Dean Recruitment visit www.lawrencedeanrecruitment.co.uk



Case Study

The Wenta Business Centre
- Enfield



Financial Statement

As the individual department reports suggest 2012/2013 was an exciting year for Wenta. This is further highlighted by our best ever financial results.

Consolidated Wenta Group Results	12 Months to 31/07/2013	12 Months to 31/07/2012
Turnover	£2,900,325	£2,245,700
Administrative Expenses	(£2,530,229)	(£1,991,294)
Interest/Other Charges	(£72,535)	(£59,489)
Surplus on Ordinary Activities	£297,561	£194,919
Total Assets Less Current Liabilities	£8,342,432	£5,134,631
Long Term Liabilities	(£4,163,963)	(£1,403,723)
Total Net Assets	£4,178,469	£3,730,908

Donations

During the year Wenta have also supported a number of charities. Donations have been made to the following organisations:

- Willow Foundation
- Keech Hospice
- Peace Hospice

Futurist Stuart Smith speaking at Wenta's 30th Anniversary Conference 'The Future is Today'



Partners and Supporters

Partners

- 14-19 Strategy Team
- Ascend
- Barclays Bank
- Basepoint
- Bedford i-lab
- British Bakers Association
- Broxbourne Borough Council
- Business Finance Taskforce
- Central Bedfordshire Borough Council
- Educational Business Partnership
- European Regional Development Fund
- European Social Fund
- Exemplas
- Freman College
- Hertford Regional College
- Hertfordshire Libraries
- Hertfordshire Local Enterprise Partnership
- Hertsmere Borough Council
- Hertfordshire Training & Development Consortium
- Lloyds TSB Business
- Luton Borough Council
- National Enterprise Network
- North Hertfordshire College
- NWES
- Oxford Brookes University
- Prime
- The Prince's Trust
- Regional Growth Fund
- Strategic Area Partnership Group
- Step
- University of Bedfordshire
- Wycombe District Council
- Young Enterprise

Supporters

- Anglia Ruskin University
- Astrium
- BioPark
- Brown and Lee
- Building Research Establishment
- The Carbon Trust
- Cranfield University
- CVS
- Evevo
- Federation of Small Businesses
- Foundation East
- Gelbergs Solicitors
- Grant Thornton
- Loughborough University
- MBDA
- Myers Clark
- Nockolds Solicitors
- Paul Eldred Chartered Accountants
- Peppercorn
- Plymouth University
- Scott & York
- Stevenage Bioscience Catalyst
- Taylor Walton Solicitors
- Turnbull Associates
- Woodfines Solicitors

30th Anniversary Sponsors

- Bedford Borough Council
- Brasier Freeth
- East Herts District Council
- James Hallam
- KM Design
- Luton Traded Services
- Matthew Arnold & Baldwin
- Myers Clark Chartered Accountants
- Oaklands College
- SA Law
- Santander
- Sheng Nuo
- Stevenage Borough Council
- The Business & Technology Centre (**btc**)
- The Hertfordshire Business Independent
- University of Hertfordshire
- Watford Borough Council
- West Herts College

We would like to thank all of our partners and supporters over 2012/2013 and look forward to continuing to work with them.

Members, Directors & Advisory Board Members

Members

Simon Arbon Brasier Freeth
Tony Bond Consultant
Steve Coster Retired
Karen England Herts County Council
Chris Green Retired
Andrew Leno Retired
Chris Pichon Chairman, Wenta

Wenta Group Board of Directors

Chris Pichon Chairman, Wenta
Simon Arbon Brasier Freeth
Tony Bond Consultant
Julie Gingell SA Law
Douglas Hutton Consultant
Steve McAteer Consultant
Richard Phillips Matthew Arnold & Baldwin

Executive Directors

Peter Cabon Executive Director of Wenta
Spencer Tagg Managing Director of Wenta Business Centres Ltd

Wenta Business Centres Ltd Board of Directors

Simon Arbon Brasier Freeth
Tony Bond Consultant
John Ellis Freidman
Ian Fielder Ian Fielder Ltd
Geoff Jankowski Consultant
Keith Palmer SilverFox Consultancy Ltd
Spencer Tagg Managing Director of Wenta Business Centres Ltd

Enterprise Agency Advisory Board

John Allison Department of Business Innovation and Skills (BIS)
Thea Bloyce Wenta
Peter Cabon Executive Director of Wenta
Jeremy Green Wenta
Douglas Hutton Consultant
Fergus Lyon University of Middlesex
Steve McAteer Consultant
David Moule Exemplas
Jo Ransom Business Improvement and Development Services (BIDS)
Dawn Whiteley National Enterprise Network

Education & Training Services Advisory Board

Cyrus Cooper Maximum Performance
Sharon Gaffney Head of Education & Training, Wenta
Mary Hurlestone Herts County Council
Irene Anne McLaughlin Help My Company
Jo Ransom Business Improvement and Development Services (BIDS)

Special thanks must also go to our Members, Directors and Advisory Boards for their valuable support.



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